



GRANTWRITING 101

for Agriculture, Environment, and Natural Resources

Get prepared for upcoming grantwriting opportunities!

Join Us... This workshop is uniquely designed for grant writers in agriculture and natural resource organizations. Whether you are new to grant writing or desire an opportunity to refresh your basic skills, this workshop is structured around your nonprofits needs. Please join Michelle Mazzola, Don Stuart, Sandy Halstead and John Gabrielson for one of two insightful grantwriting workshops.

Dates & Locations...

- ✚ **Eastern Washington:** Ellensburg on April 3rd, Central Washington University, 9am – 3pm.
- ✚ **Western Washington:** Everett on April 10th, Everett Community College - Technology Training Center, 9am – 3pm.

Workshop participants will learn to...

- Prepare winning grant proposals
- Locate federal and state grant makers that meet your needs
- Access corporate and foundation programs whose giving goals match your funding needs
- Identify the essential elements of a grant proposal package
- Create a timeline and team-approach for meeting the grant deadlines
- Prepare budgets that tell a story

Workshop take-home tools...

- Knowledge of how to write grant proposals that appeal to the funding entity – and get funded
- Ability to locate and track grant opportunities online
- Skills to determine if a grant maker is a good fit for your organization
- Capability to customize proposals to match a grant maker's interests
- Capacity to set up grant budgets that optimally leverage local resources
- Expertise to receive daily and weekly emails describing current funding opportunities

✚ **Interactive Workshop...**

Participants will be encouraged to share their experiences and ask questions.

Keynote Panel Discussion... Common Reasons Grants Don't Get Funded - Advice from the Experts: *Don Stuart*, Director, Pacific Northwest Regional Office, American Farmland

Trust; *Sandy Halstead* (Ellensburg workshop) and *John Gabrielson* (Everett workshop), U.S. Environmental Protection Agency, Region 10.

Workshop Co-Sponsors... American Farmland Trust; WSU Center for Sustaining Agriculture & Natural Resources; Graduate Studies, Research, and Continuing Education, Central Washington University; and Resource Solutions.

Workshop Cost... Early Registration \$95.00 before March 14th, \$125.00 thereafter.
Refund Policy: 50% refund before March 21st.

📎 Free Workshop Materials:
Winning Grants Step-by-Step
Hands-on workshop packet

How to Register... Print out a registration form at <http://www.resourcesolutionsnow.com/grantwriting.htm>. Complete the form and return it via U.S. mail. Pre-registration is required.

Instructor... Michelle Mazzola is a successful grant writer and nonprofit management consultant. She has years of fundraising experience and has written and acquired millions of dollars in corporate, foundation, and government grants. She has realized a 95% grantwriting success rate in past staff positions. She has also served as a grant reviewer which provides her with unique insights on how to secure grant funding. She has directed four natural resource nonprofit organizations throughout the United States - increasing the budget of one from \$50,000 to \$1.2 million through her strategic grant writing efforts. Ms. Mazzola is the owner of *Resource Solutions* (www.ResourceSolutionsNow.com) a fundraising, communications and nonprofit management consulting firm located in Leavenworth, Washington.

Ask the Grant Doctor... Workshop participants will receive a 50% discount on a future hour-long grant consultation with the course instructor.

Driving Directions & Parking:

- **Everett:** Everett Community College - Applied Technology Training Center, 2300, Seaway Boulevard, Everett, WA. Free parking. [Driving Directions:](#)
- **Ellensburg:** Central Washington University, Mary Grupe Center, 400 E University Way, Ellensburg, WA. Parking: \$2.00 per day. Check-in with Kiosk parking on University Way. Tell them you are with the grantwriting workshop and they will direct you to parking.

For more information: Contact Michelle Mazzola Phone: 509/669-4442.
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